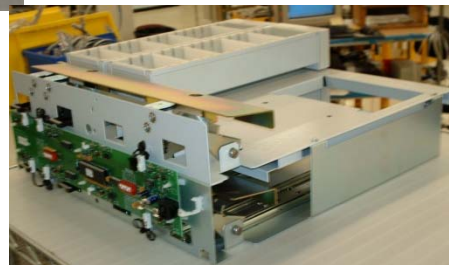




# Case Study: Product Adoption Medication Management

A global medical services company hired a multi-billion dollar contract manufacturer to produce an automated supply dispensing and management system in mid-volume quantities. Seeking increased responsiveness, the company turned to PEKO to manufacture the unit. As experts in **product adoption**, PEKO was able to seamlessly assume production of these units. PEKO's staff was perfectly suited to give the customer the care and attention to detail it required. The project was given its own assembly area with dedicated project managers and assembly team. With a high degree of electromechanical complexity combined and a considerable list of make and purchased parts, PEKO's sophisticated project management skills were crucial to the success of the adoption.

PEKO provided the flexibility to integrate any changes for the customer and truly worked as the customer's partner for success.



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